

Rapid water availability assessment for irrigated farming in KwaZulu-Natal – Providing Key Information for the launch of the KwaZulu-Natal Innovation Cooperative

Fons Eijkelkamp

3rd generation in 108 years Family owned Company

Presentation 12/12/2019 for TS Agrifood.



From H.J. Eijkelkamp & Zonen to Royal Eijkelkamp









Giesbeek

Giesbeek





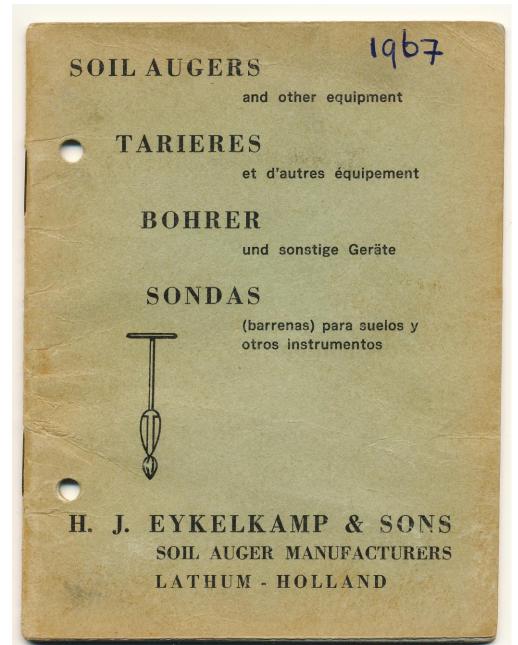
Sassenheim

Raleigh - US

Products since 1950 going abroad

1919:

- 150 people in total
- Total turn over M€ 40



TWORE The World Of Royal Eijkelkamp

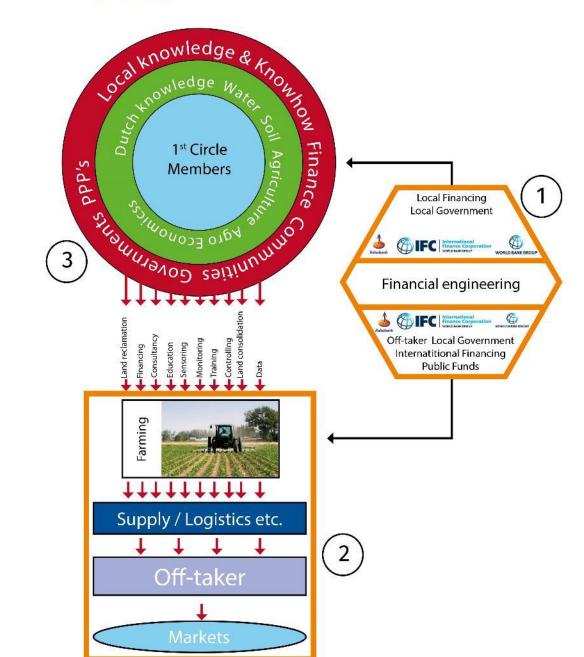




What is the Alliance?



- 1. Financing Package
- 2. Market Linkage
- 3. Comprehensive Approach



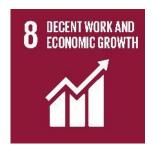
Touching 6 Sustainable Development Goals (SDG)







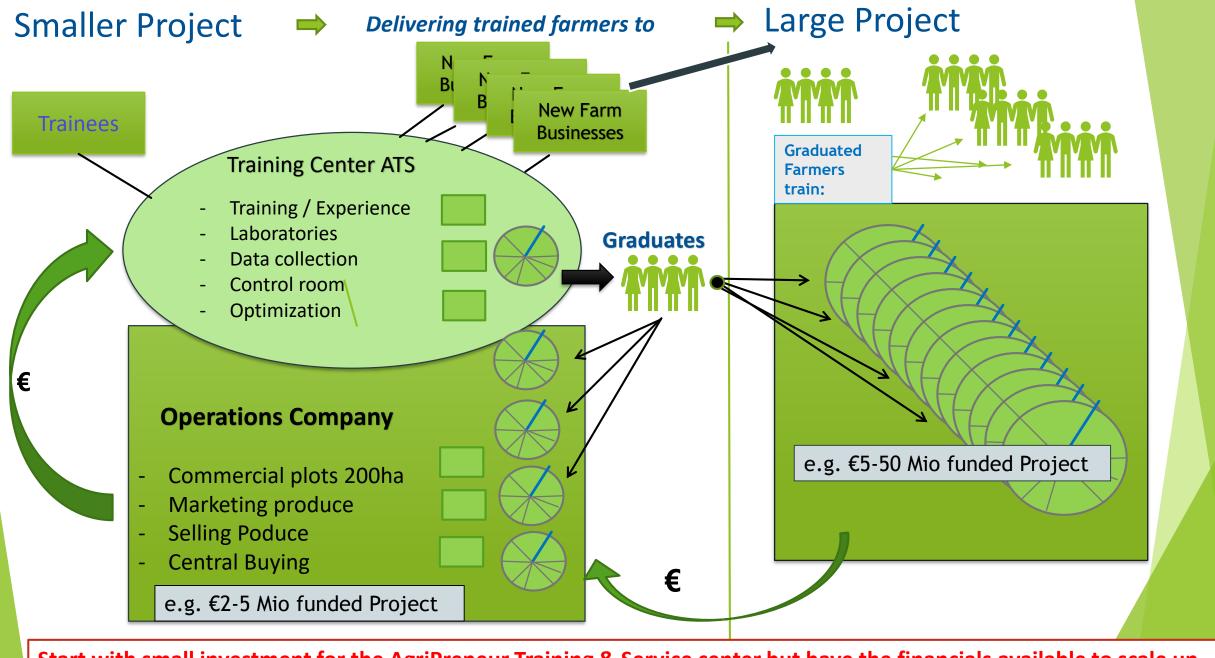








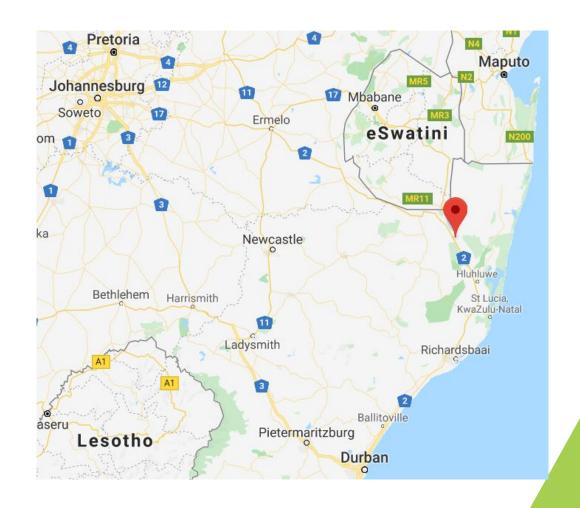
Solutions for Climate change, Migration, Food Security, Stunting, Improving human needs, creating jobs, value in Water, Agro and Food Respecting People and Environment



Start with small investment for the AgriPreneur Training & Service center but have the financials available to scale up

Goal SMP: Preliminary assessment of the available water resources around Mkuze

- Two watersheds of the rivers Mkuze and Pongola
- Rain, ground and surface waters

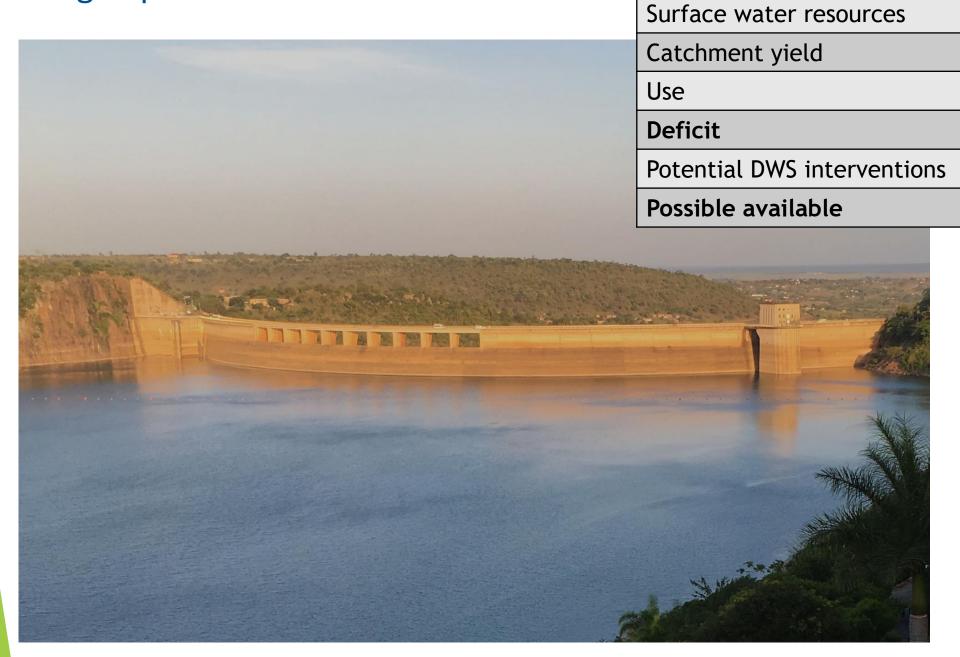


Water assessment Mkuze

- Irrigation needed because of recurrent droughts
- Groundwater availability in the area is poor: Low yields and low water transmissivity
- Surface water:
 - ► Mkuze: quality is poor
 - ► Pongola: a current water deficit of 134 Mm³/yr

NL-Food Security Alliance

Pongolapoort dam



818 m3/yr

645 m3/y3

779 m3/yr

134 m3/yr

192 m3/yr

58 m3/yr

Conclusions Mkuze

- ▶ Water available best from the Pongolapoort Dam.
- Interventions are required, discuss with DWS on possibilities
- South African water crisis likely results in changes in water rights, demands, allocation and transfers

→ Better look for opportunities somewhere else

Spin off I

Launching the Nyembe Rural Innovation program

- ► Contract for Pre-feasibility Study by Industrial Investor
- ► Bilateral MoU in Zulu/ English language
- Local Steering Committee established
- ▶ Preparation for Follow up phase 0.5 Mio Euro, 2 Mio Euro

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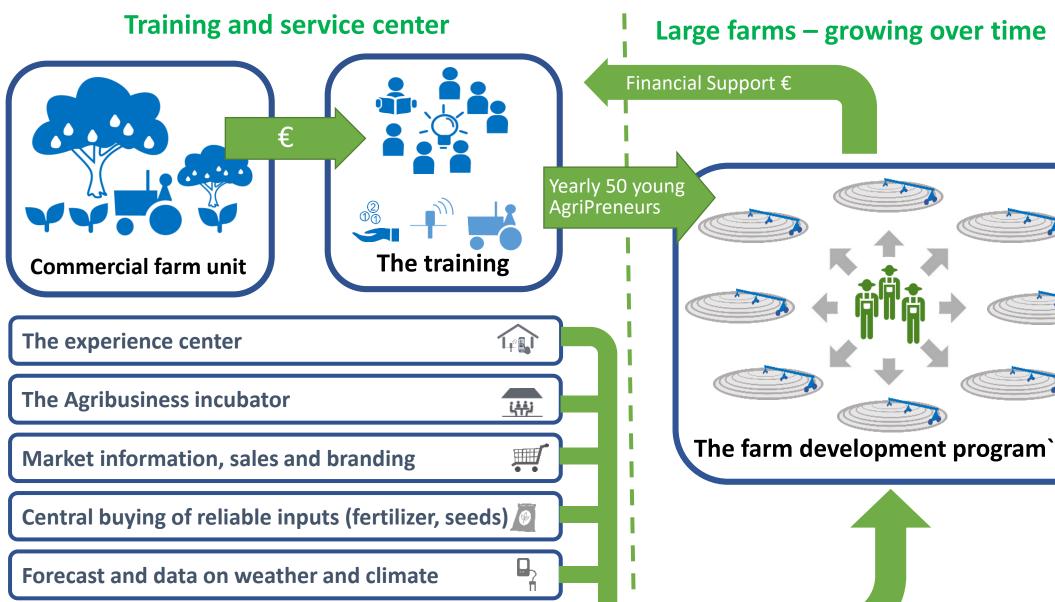
For our future of the earth





Access to central services like the machine park



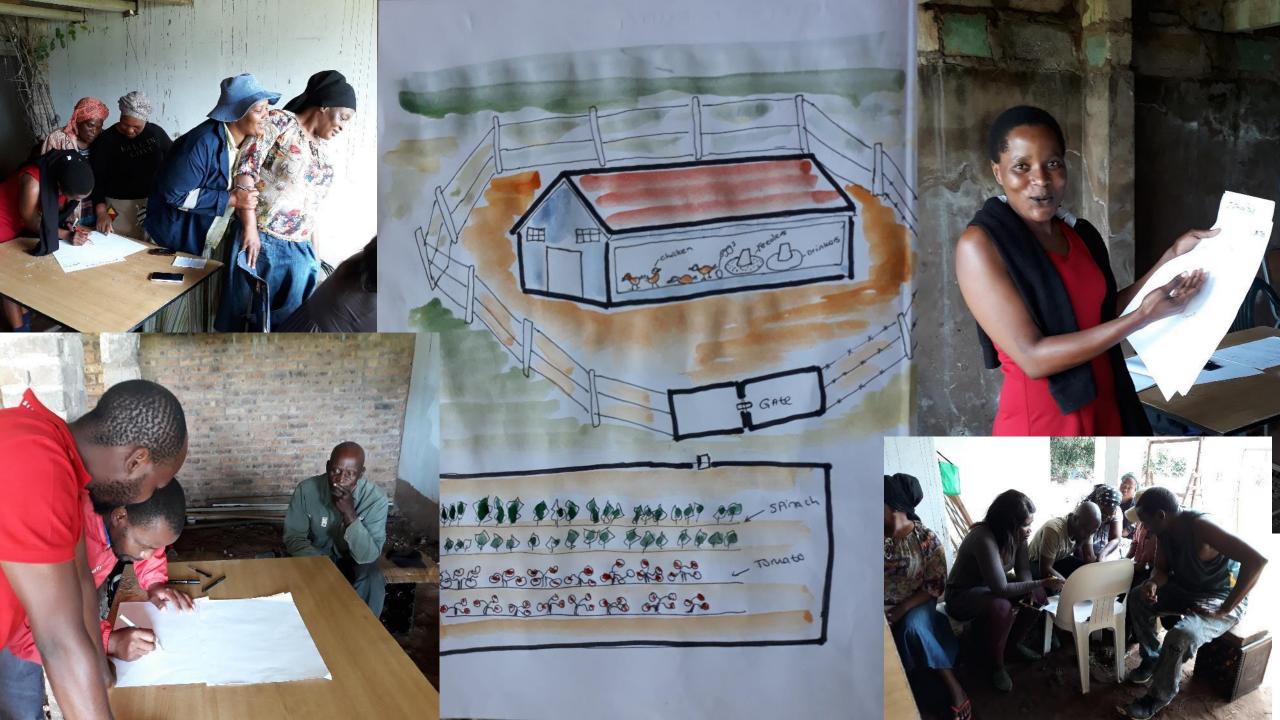


Cooperative Services



I. Building the Nyembe Innovation Cooperative

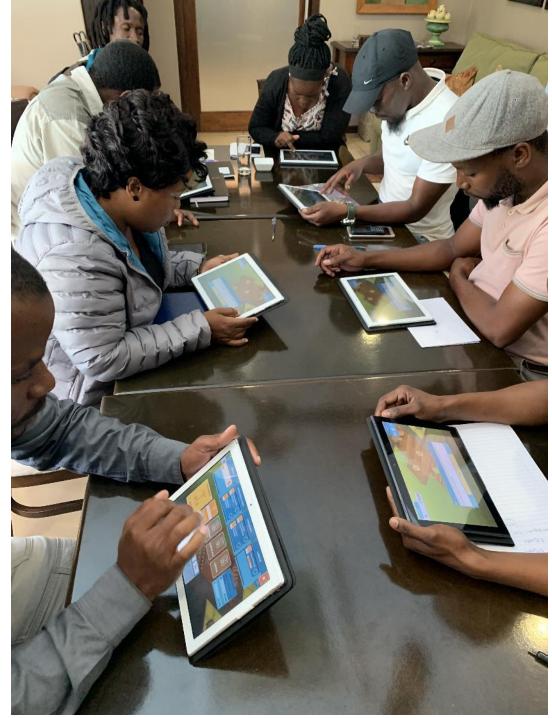


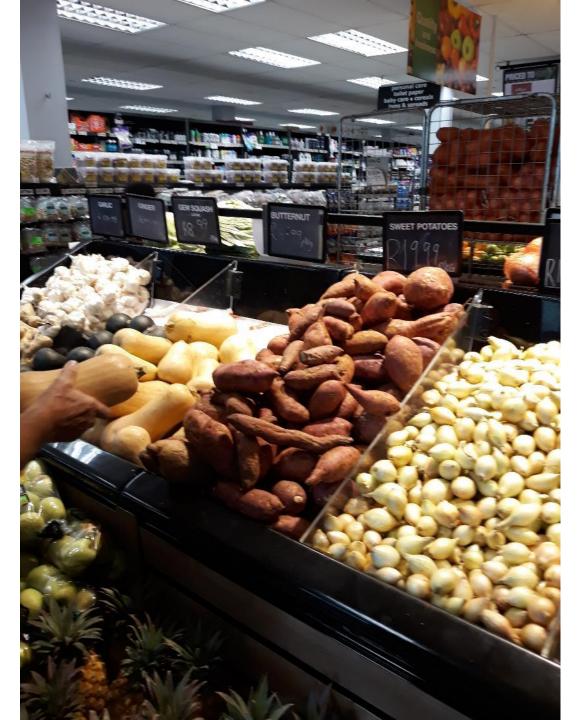




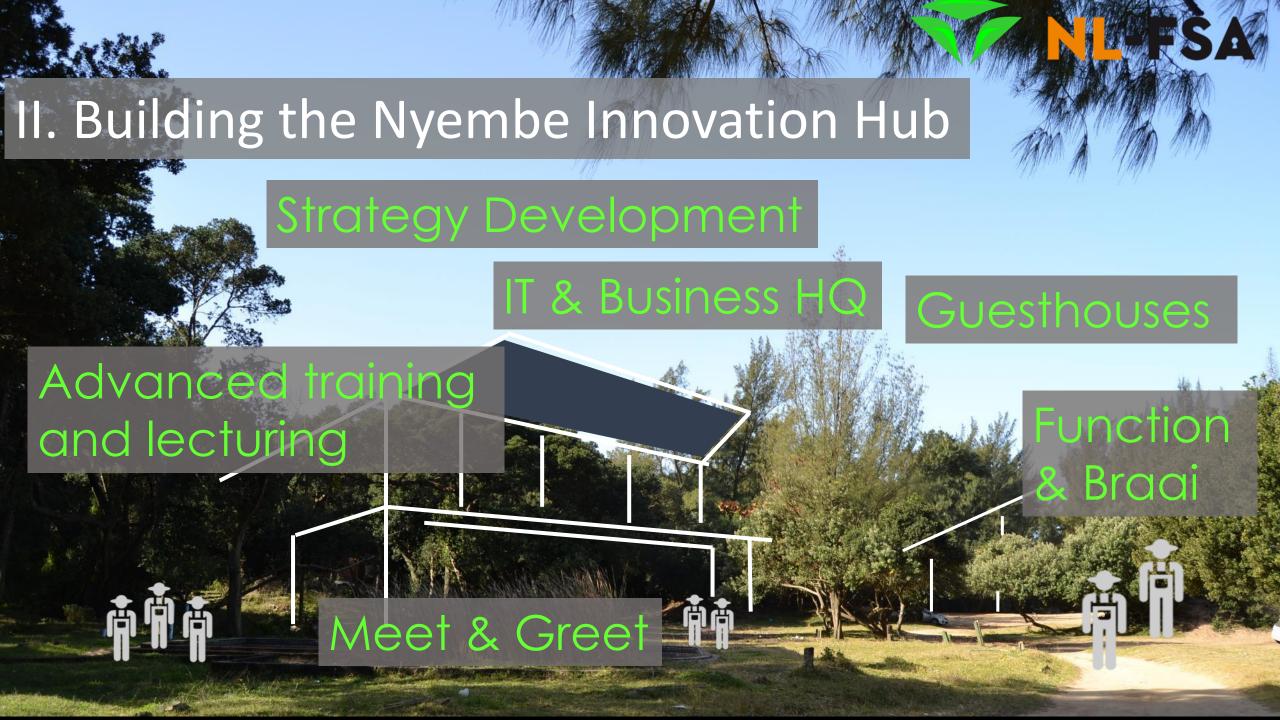
NL-FSA







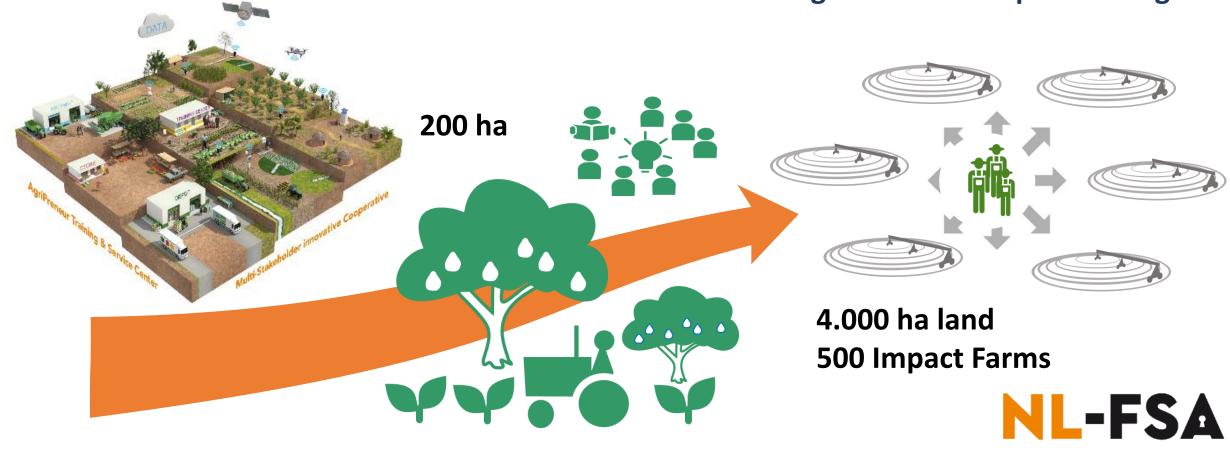




Phase I
Technical and social
development plan

Phase II
Implementing the
Orchard and Training Center

Phase III
Multi-Stakeholder Innovation
Cooperative and
Large Farm Development Program



Initial Subsidy, Phase I

Loan for Development, Phase II & III

Future Self-Sustainability

Year 0

Year 15

Spin off II

Preparing large interventions in Limpopo Province

- Cooperation with other mining companies
- ► Largest platinum mine in South Africa
- Support to the Mamashela community
- ▶ Planning of extensive Water resources monitoring and agribusiness development (3.000 ha communal land)

NL-Food Security Alliance

Working on new NL-FSA projects

Senegal 1 of 6 countries in WB SIIP (Sahel Irrigation Initiative Project)

- First lobbying started in 2017
- Business Case & Rabo Financial Termsheet M€ 50, 2018
- Workshop with Minister of Agriculture in January 2020
- Together with AfricaRice & large farmer private
- Agriculture and irrigation project, in line with government policy
- Wish target 10.000 farmers
- Service includes and match partners capability
- Soil & Water control, drilling boreholes, capacity building, solar irrigation pumps, BOOD (Business Out Of Data)
- First factfinding mission needed: SMP can help NL-Food Security Alliance

Other large Projects Grundfos & Royal Eijkelkamp

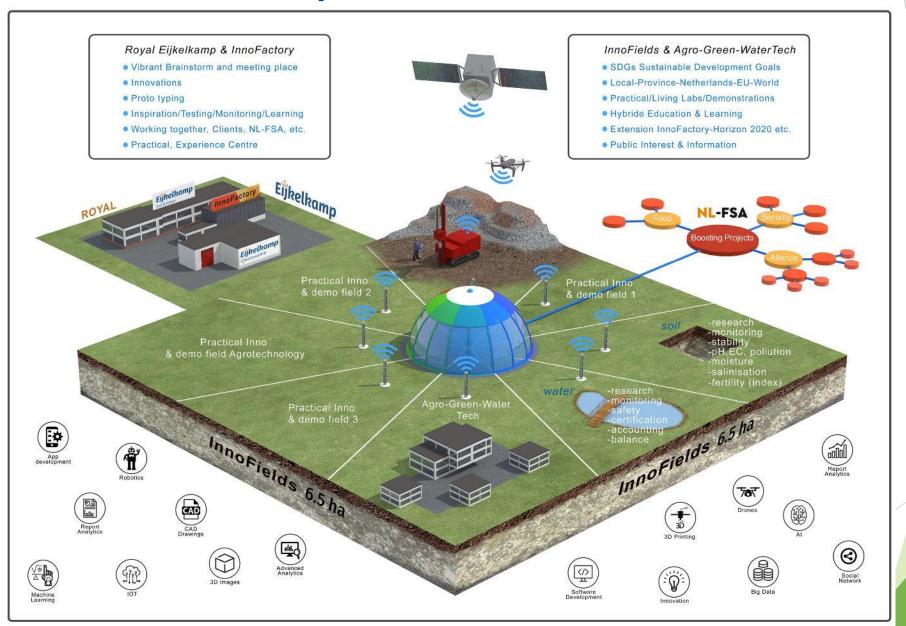
Uganda:

- ► First face 500-1.000 villages Solar Water Pumping and supply
- ▶ Drilling of boreholes, water quality control, Soil & Water monitoring & control
- Water pumping solution capacity building and mobilization
- ► The project has been discussed at high level with the Ministry and feasibility study is under preparation.
- ► Ghana:
- ► The same as Uganda, first pilot 1.000 villages
- ► The Government has promised to provide water for 17.000 villages
- ► Irrigation is also a high level topic on the Governmental agenda
- ▶ Both need a factfinding mission SMP can help

Visit Minister of Water etc Malaysia for MAR



InnoFactory & InnoFields



Project Eijkelkamp Foundation the Water Entrepreneur Benin

- Clean drinking Water for 100.000 people
- Job for 40 Water Entrepreneurs
- Business for EU companies
- (Royal Eijkelkamp, Grundfos, TagMeter etc)
- How to scale up this project?

NL-Food Security Alliance



Conclusions:

► A SMP subsidy helps to tackle first bottlenecks to get the **Orange Light**

▶ Big time gap between Orange Light and Loan from e.g. Rabo Bank

▶ With the NL-FSA approach we do find a lot of possible interesting projects

NL-Food Security Alliance

Develop financial tools to overbridge the Orange Light period 29